## BALANCE SHEET

Quarter 3/ 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 2,723,163,761 | 1,408,236,808 |
| I. Cash and cash equivalents | 110 |  | 1,131,353,008 | 244,409,919 |
| 1. Cash | 111 |  | 109,041,808 | 91,399,269 |
| 2. Cash equivalents | 112 |  | 1,022,311,200 | 153,010,650 |
| II. Short-term financial investments | 120 |  | 205,636,382 | 325,383,754 |
| 1. Short-term investments | 121 |  | 294,336,654 | 458,186,486 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (88,700,272) | (132,802,732) |
| III. Receivables | 130 |  | 758,053,749 | 575,146,029 |
| 1. Trade accounts receivables | 131 |  | 197,645,577 | 224,871,531 |
| 2. Advances to suppliers | 132 |  | 141,301,702 | $70,385,741$ |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  | 396,460,943 | 254,636,381 |
| 5. Other receivables | 135 |  | 30,822,012 | 33,879,512 |
| 6. Provision for short-term bad receivables | 139 |  | (8,176,485) | (8,627,136) |
| IV. Inventories | 140 |  | 589,201,733 | 242,913,714 |
| 1. Inventories | 141 |  | 597,875,860 | 249,311,699 |
| 2. Provision for devaluation of inventories | 149 |  | (8,674,127) | (6,397,985) |
| V. Other short-term assets | 150 |  | 38,918,889 | 20,383,392 |
| 1. Short-term prepaid expenses | 151 |  | 2,981,727 | 1,742,862 |
| 2. VAT deductible | 152 |  | 28,414,670 | 5,584,789 |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4. Other short-term assets | 158 |  | 7,522,492 | 13,055,741 |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 2,276,665,038 | 1,973,709,471 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 125,767,105 | 89,628,886 |
| 1. Tangible fixed assets | 221 |  | 16,228,207 | 17,872,226 |
| - Historical cost | 222 |  | 41,920,055 | 41,514,866 |
| - Accumulated depreciation | 223 |  | (25,691,848) | (23,642,640) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 13,751,629 | 14,357,143 |
| -Historical cost | 228 |  | 16,139,459 | 15,848,393 |
| - Accumulated depreciation | 229 |  | (2,387,830) | (1,491,250) |
| 4. Construction in progress expenses | 230 |  | 95,787,269 | 57,399,517 |
| III. Property investment | 240 |  | 492,960,967 | 521,885,876 |
| - Historical cost | 241 |  | 664,675,337 | 664,675,337 |
| - Accumulated depreciation (*) | 242 |  | (171,714,370) | (142,789,461) |
| IV. Long-term financial investments | 250 |  | 1,653,187,745 | 1,356,918,797 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 442,208,572 | 216,974,461 |
| 3. Other long-term investments | 258 |  | 1,383,835,770 | 1,313,978,793 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | $(172,856,597)$ | $(174,034,457)$ |
| V. Other long-term assets | 260 |  | 4,749,221 | 5,275,912 |
| 1. Long-term prepaid expenses | 261 |  | 304,229 | 289,548 |
| 2. Deferred income tax assets | 262 |  | 2,054,743 | 2,056,818 |
| 3. Others | 268 |  | 2,390,249 | 2,929,546 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 4,999,828,799 | 3,381,946,279 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 2,208,718,244 | 895,044,651 |
| I. Short-term liabilities | 310 |  | 1,204,982,723 | 792,310,894 |
| 1. Short-term borrowing and debts | 311 |  | 183,270,261 | 148,477,993 |
| 2. Trade accounts payable | 312 |  | 177,919,331 | 142,259,957 |
| 3. Advances from customers | 313 |  | 617,750,656 | 389,655,601 |
| 4. Taxes and liabilities to State budget | 314 |  | 54,098,292 | 53,253,805 |
| 5. Payable to employees | 315 |  | 71,894 | 2,265,398 |
| 6. Payable expenses | 316 |  |  | 1,836,395 |
| 7. Accounts payables | 317 |  |  |  |
|  | 318 |  |  | 1,722,883 |
| 9. Other short-term payables | 319 |  | 163,732,453 | 47,782,142 |
| 10. Provision for short-term liabilities | 320 |  | 6,852,019 | 3,854,329 |
| 11. Bonus and welfare fund | 323 |  | 1,287,817 | 1,202,391 |
| II. Long-term liabilities | 330 |  | 1,003,735,521 | 102,733,757 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 67,184,428 | 63,422,906 |
| 4. Long-term borrowing and debts | 334 |  | 838,009,913 | 22,666,870 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 20,929 | 16,643,981 |
| 7. Provision for long-term liabilities | 337 |  | 98,520,251 |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 2,761,790,783 | 2,462,171,925 |
| I. Capital sources and funds | 410 |  | 2,761,790,783 | 2,462,171,925 |
| 1. Paid-in capital | 411 |  | 1,862,932,880 | 810,431,310 |
| 2. Capital surplus | 412 |  | 521,021,907 | 1,315,439,887 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (43,034) | $(28,913)$ |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 40,651 | 15,702 |
| 7. Investment and development fund | 417 |  | 70,417,784 | 70,417,784 |
| 8. Financial reserve fund | 418 |  | 58,217,918 | 48,528,597 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 249,202,677 | 217,367,558 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 29,319,772 | 24,729,703 |
| TOTAL RESOURCES | 440 |  | 4,999,828,799 | 3,381,946,279 |

INCOME STATEMENT
At as 30 Sep 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 458,887,980 | 288,117,463 | 1,200,949,611 | 765,664,691 |
| 2. Deductions | 02 |  | 883,343 | (1,427,485) | (339,790) | (6,463,764) |
| 3. Net sales and services | 10 |  | 459,771,323 | 286,689,978 | 1,200,609,821 | 759,200,927 |
| 4. Cost of goods sold | 11 |  | (332,615,949) | (166,715,852) | (826,128,750) | $(435,404,244)$ |
| 5. Gross profit | 20 |  | 127,155,374 | 119,974,126 | 374,481,071 | 323,796,683 |
| 6. Financial income | 21 |  | 35,508,834 | 14,589,297 | 89,825,069 | 89,303,864 |
| 7. Financial expenses | 22 |  | (35,724,983) | (1,506,425) | (45,842,696) | 95,894,369 |
| Include: Interest expense | 23 |  | (2,475,007) | (1,248,453) | (5,723,843) | $(5,746,322)$ |
| 8. Selling expenses | 24 |  | $(11,706,085)$ | (10,880,552) | (33,906,493) | $(29,177,461)$ |
| 9. General \& administrative expenses | 25 |  | (34,923,341) | (32,888,605) | (102,081,572) | $(100,498,737)$ |
| 10. Net operating profit | 30 |  | 80,309,799 | 89,287,841 | $\mathbf{2 8 2 , 4 7 5 , 3 7 9}$ | 379,318,718 |
| 11. Other income | 31 |  | 3,473,531 | 303,889 | 8,776,007 | 5,145,130 |
| 12. Other expenses | 32 |  | (297,898) |  | (662,660) |  |
| 13. Other profit | 40 |  | 3,175,633 | 303,889 | 8,113,347 | 5,145,130 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax (50=30+40) | 50 |  | 83,485,432 | 89,591,730 | 290,588,726 | 384,463,848 |
| 16. Current corporate income tax expenses | 51 |  | (19,096,168) | (18,432,694) | (67,745,423) | (45,052,525) |
| 17. Deferred corporate income tax expenses | 52 |  | $(1,402,227)$ | 414,551 | (1,689,823) | (917,524) |
| 18. Profit after tax (60=50-51-52) | 60 |  | 65,791,491 | 70,744,485 | 224,533,128 | 340,328,847 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  | 385 | 436 | 1,314 | 2,100 |

CASH FLOW STATEMENT
At as 30 Sep 2010 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 290,588,726 | 384,463,850 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 32,672,438 | 31,429,767 |
| Provisions | 03 |  | (43,140,966) | (296,222,847) |
| Unrealized foreign exchange difference loss/gain | 04 |  | (7,142,726) | 108,803,173 |
| Loss/gain from investments | 05 |  | 5,723,843 | 5,746,321 |
| Interest expenses | 06 |  |  |  |
| 3. Operating profit before the changes of current capital | 08 |  | 278,701,315 | 234,220,264 |
| Changes in accounts receivable | 09 |  | $(4,149,703)$ | (62,670,894) |
| Changes in inventories | 10 |  | (348,564,161) | $(42,219,873)$ |
| Changes in trade payables | 11 |  | 246,959,537 | 357,625,964 |
| Changes in prepaid expenses | 12 |  | $(108,464)$ | $(242,172)$ |
| Paid interest | 13 |  | $(5,696,123)$ | $(5,746,321)$ |
| Paid corporate income tax | 14 |  | (59,649,064) | $(3,421,399)$ |
| Other receivables | 15 |  | 9,989,225 | 6,419,499 |
| Other payables | 16 |  | (8,915,457) | (1,608,465) |
| Net cash provided by (used in) operating activities | 20 |  | 108,567,105 | 482,356,603 |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (39,121,473) | (51,043,361) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 423,778 | 12,548,593 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (231,119,322) | (204,306,304) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 229,046,238 | 206,291,877 |
| 5. Cash paid for joining capital in other companies | 25 |  | (318,241,988) | (623,144,198) |
| 6. Withdrawal of capital in other companies | 26 |  | 138,160,939 | 130,377,623 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 58,048,196 | 28,428,116 |
| Net cash used in investing activities | 30 |  | (162,803,632) | (500,847,654) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 102,234,000 | 1,500 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | $(14,122)$ |  |
| 4. Cash paid to principal debt | 34 |  | 1,105,454,431 | 202,071,161 |
| 5. Cash paid to financial lease debt | 35 |  | $(266,069,103)$ | $(279,245,186)$ |
| 6. Dividend, profit paid for owners | 36 |  | (425,590) | (56,731,202) |
| Net cash (used in) provided by financing activities | 40 |  | 941,179,616 | (133,903,727) |
|  |  |  |  |  |
| Net cash during the period | 50 |  | 886,943,089 | (152,394,778) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 244,409,919 | 359,042,807 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 1,131,353,008 | 206,648,029 |

